# **EXHIBIT A**

# MINORITY AND WOMEN'S BUSINESS ENTERPRISE (MWBE) PARTICIPATION

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## A. General Statement

In accordance with the legislative findings and policies set forth in Chapter 39.19 RCW, Washington State Ferries (WSF) encourages participation in all of its Contracts by MWBE firms certified by the office of Minority and Women's Business Enterprises (OMWBE). Participation may be either on a direct basis in response to a solicitation/invitation, or as a subcontractor to a Bidder/Proposer. No preference will be included in the evaluation of bids/proposals, no minimum level of MWBE participation shall be required as a condition for receiving an award, and bids/proposals will not be rejected or considered non-responsive on that basis.

## B. Voluntary MWBE Goals

Voluntary numerical MWBE participation goals shall be established for all solicitation / invitations where applicable. These goals are voluntary, but achievement of the goals is encouraged. To determine if there is a voluntary numerical MWBE participation goal established for this Contract, please refer to Section F below. WSF encourages MWBE participation, and bidders may contact OMWBE at 360-753-9693 to obtain information on certified firms.

## C. Affirmative Efforts To Increase Participation By MWBEs

### **Voluntary Efforts**

Bidders/Proposers/Contractors are encouraged to:

1. Advertise opportunities for subcontractors or suppliers in a manner reasonably designed to provide MWBEs capable of performing the work with timely notice of such opportunities and all advertisements should include a provision encouraging participation by MWBE firms. Advertising may be done through general advertisements (e.g., newspapers, journals, etc.) or by soliciting bids/proposals directly from MWBEs.

2. Provide MWBEs that express interest with adequate and timely information about plans, specifications, and requirements of the Contract. Break down total requirements into smaller tasks or quantities, where economically

1 2 3	feasible, in order to permit maximum opportunity for participation by MWBEs and other small businesses.
4 5 6 7 8	3. Utilize the services of available minority community organizations, minority Contractor groups, local minority assistance offices and organizations that provide assistance in the recruitment and placement of MWBEs and other small businesses.
9 10 11	4. Establish delivery schedules, where requirements of the Contract permit, that encourage participation by MWBEs and other small businesses.
12 13 14 15 16	The actions described in this section should supplement efforts to provide information to all qualified firms, and nothing in this section is intended to prevent or discourage the Bidders/Proposers/Contractors from inviting proposals for participation from non-MWBE firms as well as MWBE firms.
17 18	Non-discrimination
19 20 21 22 23 24 25 26 27 28 29 30 31	Contractors, Bidders, and Proposers shall not create barriers to open and fair opportunities for all businesses, including MWBEs, to participate in all WSF Contracts and to obtain or compete for Contracts and subcontracts as sources of supplies, equipment, construction and services. In considering offers from and doing business with subcontractors and suppliers, the Contractor shall not discriminate on the basis of race, color, creed, religion, national origin, sex, age, nationality, marital status, or the presence of any mental or physical disability in an otherwise qualified disabled person.  The Contractor shall make the MWBE Participation General Statement cited previously in this provision a part of all subcontracts and agreements entered into as a result of this Contract.
32 <b>D.</b> 33	Definitions
34 35 36 37	When referred to in this Contract, the terms Minority, Minority Business Enterprise (MBE), and Women's Business Enterprise (WBE) will be construed to have the following meanings:
38 39 40	1. Minority means a person who is a citizen or lawful permanent resident of the United States and who is:
41	a) Black: having origins in any of the black racial groups of Africa;
42 43 44 45 46	b) Hispanic: of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin, regardless of race;

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2	F.	MBE / WBE Goals
3 4 5		MWBE Goal: <u>0</u> % of the Total Bid Price
6 7		The voluntary goal may be met by MBE, WBE or a combination of MBE/WBE participation.
8 9	G.	Further Information
10	G.	
11 12 13		If further information is desired concerning Minority Business Enterprise/Women's Business Enterprise participation, inquiry may be directed to:
14		External Civil Rights Branch
15		Office of Equal Opportunity
16		Washington State Department of Transportation
17		Transportation Bldg., P.O. Box 47314
18		Olympia, WA 98504-7314
19		
20		Phone: (360) 705-7085
21		Fax: (360) 705-6801
22 23		
23		
24 25		
26		(END)